**Inside Equipment Sales**

Bay City Boiler, Inc. has an opening for an inside equipment sales position in the Hayward, CA office location.

Required Skills & Abilities:

* Must have good communication skills and the ability to work in a team atmosphere.
* Provide support to outside sales engineers of boilers, burners, and associated equipment to end-users and mechanical contractors.
* Develop proposals and pricing based on written specifications and request for equipment.
* We will provide training in applying the customer’s parameters to the criteria of our various products including boilers, boiler accessories, pumps and flue stacks.
* We will provide training to perform boiler sizing and applications calculations on the various boilers and equipment to assist engineers and contractors in proper selection.
* Factory training will be offered for the products we represent. Some travel will be expected.
* Must be detail oriented in completing specifications, proposals and submittals detailing our scope of supply.
* Must have strong language skills as well as industry specific vocabulary.
* Basic mathematics, algebra, and formula knowledge are required.
* Must have computer skills.

Education & Experience Requirements:

Completed High school diploma or equivalent. College degree, technical school, community college or trades school, a plus. Prior mechanical equipment sales experience is a plus. Sales experience in the boiler industry is a major plus.

Other Requirements:

Applicants must pass a drug screening test.

We are looking for self-motivated individuals who enjoy working independently, as well as in a team atmosphere. Good customer relationship skills are mandatory. Interested? If so, please e-mail or call the person listed below. Thank you for your interest in joining the Bay City Boiler Team.

Donald Patten

V.P. of Sales

(510) 786-3711

Email: [dpatten@baycityboiler.com](mailto:dpatten@baycityboiler.com)